



Nationwide Real Estate Pre-licensing Course: 4th Edition

Joseph R. Fitzpatrick

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RealtySchool.com has been providing quality, real estate education to new and experienced real estate agents for decades. With this text, we focused on the core content necessary to pass the real estate examination in any state while also incorporating the general principles and practices essential for the practicing licensee.

Joe Fitzpatrick graduated from the University of Nevada, Las Vegas (UNLV) and began his career with Coldwell Banker Real Estate. There, he managed the North Miami office and eventually opened Century 21 Fitzpatrick Realty with family. The firm became the top-ranked Century 21 company in Broward County. In 1991, Mr. Fitzpatrick returned to Las Vegas where he began teaching and authoring real estate courses. He also continued on as Vice-President of Century 21 MoneyWorld, which was among the top 10 of Century 21 firms in the world, and led the education division among other duties. Mr. Fitzpatrick joined Real Estate School of Nevada in 2013 as the Director and served as the Vice President of Education for both Real Estate School of Nevada and RealtySchool.com. He has authored and published over 20 real estate licensing textbooks and courses that have been approved and are being utilized in several states. CONTENTS:

Introduction to the Real Estate Business, Real Estate Contracts, Agency and the Practice of Real Estate, Appraisal and Market Analysis, Financing, Property Ownership, Transfer, and Use, Government Controls and Land Use, Real Estate Math, Mandated Disclosures, Practice Quizzes, Sample Real Estate Documents, 3 Practice Exams, 500+ Term Glossary.

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