

Electronic Commerce 2004: A Managerial Perspective (3rd Edition)

Efraim Turban, David King, Jae K. Lee, Dennis Viehland



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Electronic Commerce 2004 describes the essentials of electronic commerce—how it is being conducted and managed as well as assessing its major opportunities, limitations, issues, and risks. It is a clear, simple, wellorganized book, and provides all the basic definitions as well as logical support. Using extensive, vivid examples from large corporations, small businesses, government and not-for-profit agencies from all over the world, it makes the concepts presented come alive for readers. Beginning with a comprehensive introduction to E-commerce, the book explores internet marketing, B2B and C-commerce, E-marketplaces and internet consumerism, E-government, mobile commerce, auctions, security, electronic payment systems, and strategy and implementation to launch a successful E-commerce business. Written by experienced authors who are well-versed in real-world practices, this book will prove invaluable for managers and professional people in any functional area of business; as well as those in government, education, health services, and other areas that can benefit from a knowledge of e-commerce.



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