



The Complete Guide to Mediation: How to Effectively Represent Your Clients and Expand Your Family Law Practice

Forrest S. Mosten, Elizabeth Potter Scully

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It's been 20 years since the first edition of **The Complete Guide to Mediation** was published and there have been many developments in dispute resolution during this time. One major change is the growing acceptance and use of mediation within the family law field. With this in mind, the authors took great care to focus this book exclusively on the role and practice of family lawyers. This second edition of **The Complete Guide to Mediation** provides a multitude of strategies as well as resources for family lawyers to put into immediate uses in their practices.

An essential underpinning of mediation is the creative use of collaboration in divorce cases. This book will provide you eye-opening proven strategies from experts on techniques such as the art of listening, collaboration, dissecting information, empathy, peacemaking, and reconciliation.

As a family law practitioner, if you want to become a more effective mediator, counselor and advocate for your clients and expand your practice, this is absolutely the book for you. The authors have skillfully designed a roadmap for you towards success including and answering some of the most commonly asked questions when representing clients in mediation. **Listed below are the top five questions.**

- If both lawyers are settlement-minded, why should we spend money for yet another professional and hire a mediator?
- Isn't mediation just another form of one attorney having dual representation of two parties with all of the limitations that such conflict situations bring with them?
- Do I have legal malpractice exposure if I sign off on an agreement that is worked out in mediation when I am not there?
- Why should I refer another case to mediation?
- Could I be sued for giving a negligent referral?

For a complete list of the questions and more importantly the answers from two of the masters in family law mediation, buy this book today.

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James Peterson:

The actual book The Complete Guide to Mediation: How to Effectively Represent Your Clients and Expand Your Family Law Practice has a lot info on it. So when you check out this book you can get a lot of gain. The book was compiled by the very famous author. The writer makes some research prior to write this book. This particular book very easy to read you will get the point easily after looking over this book.

Loretta Yoder:

The Complete Guide to Mediation: How to Effectively Represent Your Clients and Expand Your Family Law Practice can be one of your nice books that are good idea. Many of us recommend that straight away because this e-book has good vocabulary that may increase your knowledge in terminology, easy to understand, bit entertaining but still delivering the information. The writer giving his/her effort to place every word into enjoyment arrangement in writing The Complete Guide to Mediation: How to Effectively Represent Your Clients and Expand Your Family Law Practice although doesn't forget the main level, giving the reader the hottest and based confirm resource details that maybe you can be considered one of it. This great information can drawn you into brand new stage of crucial thinking.

Cynthia Kipp:

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