



Attracting College-Bound Youth into the Military: Toward the Development of New Recruiting Policy Options

Beth J. Asch, Rebecca M. Kilburn, Jacob A. Klerman

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Although the military's need for enlisted personnel has declined by almost one-third since the end of the cold war, the armed services are finding it difficult to meet their recruiting goals. Among ongoing changes in the civilian labor market is a strong demand for skilled labor, which has prompted an increasing number of high quality youth to pursue post-secondary education and subsequent civilian employment. Because of this competition for high quality youth, the Department of Defense may want to explore new options for attracting desirable young people into the armed forces.

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